

**Pre-bid meeting minutes for E-22/NHM/SHS/Maintain and Operate Mobile Medical Units/17-18
For Maintain and Operate Mobile Medical Unit in Maharashtra**

Following officers were present for the Pre-Bid Meeting:

- 1. Hon. Commissioner of Health Service & Mission Director , NHM, Mumbai**
- 2. Shri. Dilip Jadhav, Project Director, EMS, NHM**
- 3. Shri. Ravindra Shelke, Director, Finance & audit, NHM**
- 4. Dr. Sunil Patil, Joint Director, NHM**
- 5. Shri. Gaikwad, Deputy Director, Transport, Pune**
- 6. Shri. Yogesh Yeole, Procurment Officer, Procurement Cell, NHM**
- 7. Dr. Sameer Agalave, Programme Officer, RT & MMU, NHM**
- 8. Shri. Amit Jaiswal, Programme Officer-IT, EMS, NHM**

In the following Bidder present in the meeting

- 1. Shri. Shivaji Education Society, Amravati**
- 2. Shatayushi Foundation, Majalgaon, Beed**
- 3. Piramal Swasthya Management and Research Institute, Hyderabad**
- 4. UKSAS Ambulance, Mumbai**
- 5. Hidustan Latex Family Planning Promotion Trust HLL Lifecare Ltd. Kerala, India.**
- 6. Swaraj Medical Foundation,**
- 7. Wockhardt Foundation, Mumbai**
- 8. Aditi Tracking support Pvt. Ltd., Mumbai**
- 9. BVG India Pvt. Ltd., Pune**
- 10. M.P. Enterprises & ASSOCIATES LTD, Pune**
- 11. Anand Charitable Trust, Vaijapur, Aurangabad**
- 12. Sevamob Ventures Ltd., Mumbai**
- 13. Arihant Medical Foundation, Ahmadnagar**

Sr. No.	Name of Bidder	Tender Specification	Queries Raised By Bidder	Expert Remarks
1	BVG India Ltd.	Page No. 15 Section 5 (Eligibility Criteria) Point No. 7	Bidder should have affiliation with any Govt./Municipal/Trust/Private hospital empanelled under Rajiv Gandhi/Mahatma Phule Jeevan Dayee Arogya Yojana (At least 30 bed capacity) for last 3 years in Maharashtra. - We are operating 108 Ambulance Service across Maharashtra as per same we are having affiliation with various hospitals in Maharashtra, will this experience consider.	In case of bidders who do not have affiliation as mentioned in clause no. 7 of eligibility criteria, shall fulfill this requirement within a period of 90 days from the date of issue of work order (LOI). Otherwise his work order will stand cancelled.
2	BVG India Ltd.	Page No. 15 Section 5 (Eligibility Criteria) Point No. 9	The affiliated hospital should have valid registration under Bombay Nursing Home Registration Act, 1949 valid MoU with affiliated hospital needs to be furnished. - Kindly remove this clause.	As per tender Document.
3	BVG India Ltd.	Page no. 8 Section – 2 (Instructions to Bidder) Point no. 7	The Bidder shall provide a declaration of extension guarantee from the bidder in the format given in the “Appendix-G” to the effect that the firm is ready to operate any more new MMU Units/Units if required in the future in the different operational areas/district effectively with the same prices quoted in the bid. The bidder shall keep price valid for the period for 3 years from the date of approval. - Price changes to be allowed and how many such new requirements would be there.	Page no. 8, Section – 2 (Instructions to Bidder), Point no. 7 is deleted.
4	BVG India Ltd.	Page No. 10 Section 4 (Job	It is the responsibility of service provider to arrange supply free of cost good quality drugs and	List of Medicine already provided in Tender document on Appendix-N.

		Description) Point No. 1.3	consumables as per the requisitions received from the service provider and to make all effort to keep the MMUs well stocked with drugs and consumables for 3 months at all the times. Supplies shall be made within 3 days of requisitions. - List of generic medicines to be provided.	
5	BVG India Ltd.	Page no. 10 Section – 4 (Job Description) Point no. 2	Obligations of the service provider: - 1. How many MMU’s are available with the state? 2. How many are operational & How many are stand by 3. Conditions of the equipment’s is existing MMU, will replacement of non-functional equipment’s be done by authority or by us, if it is to be done by us then would be paid at actuals.	Already mentioned in the tender document. As per tender Document.
6	BVG India Ltd.	Page no. 11 Section – 4 (Job Description) Point no.8	The service provider would procure all necessary road and goods permits for the MMU and maintain the same throughout the period. - Will the service provider be exempted from tolls and taxes since they are operating the vehicles for medical purposes.	As per Government policy.
7	BVG India Ltd.	Page no. 11 Section – 4 (Job Description) Point no. 15	If required in the future, service provider shall operate any more new MMU Unit/Units in the different operational area/district (not mentioned in the agreement) effectively with the same prices quoted in the bid. - Same price would not be possible cause any change in fuel charges, taxes, wages etc. need to be considered as well.	Page no. 11, Section – 4 (Job Description), Point no. 15 is deleted.
8	BVG India Ltd.	Page no. 17 Section – 6 (Terms and	The total cost of tender would be the basis to calculate non operative cost per MMU per day. For all days when a certain number of MMU has not	Deduction would be as per tender document.

		conditions) Point no. d	been functional, cost deducted would be: - In case of MMU is non-functional due to break down and no stand by is available then in such cases deductions would happen.	
9	BVG India Ltd.	Page no. 18 Section – 6 (Terms and conditions) Point no. 12	Termination of Agreement - Kindly relax this as either EMD or Security should be forfeited and not both	Request not considered, clause as per tender Document.
10	BVG India Ltd.	Page no. 19 Section – 6 (Terms and conditions)	General Terms and Conditions - What would be the operational hours? Would it be different terrain wise? Does the helpline have to be operational 24X7?	MMU Operational Hour at the site shall be Minimum 7 Hours should be extended till all the patients are attended to every day (If more beneficiaries, MMU staff need to stay more time in operational area) It is the desire of NHM to utilized the services 24X7 in case of any emergency.
11	BVG India Ltd.	Page no. 6 Section – 2 (General Instructions) Point no. (d)	The prices quoted shall be firm and shall include all taxes and duties. This shall be quoted in the format as per attached Appendix =D only. - Kindly make the price bid as exclusive of all the present taxes as applicable and all the other taxes which may be levied by the Govt. from time to time, as you will agree that it is not possible to anticipate which taxes the Govt. may levy in future.	Please read pre bid meeting minutes point no. 92 as below. The payment will be subject to TDS as per Income Tax rules and other statutory deductions as per applicable laws.
12	BVG India Ltd.		Price Variation - Kindly incorporate a Price Variation Clause in the tender taking care of the Minimum wages, fuel hike, medical equipment maintenance, drugs and	Request not considered, clause as per tender Document.

			consumables etc.	
13	Piramal Swasthya Management and Research Institute, Hyderabad	Schedule, Page 4	Closing date and Time of Receipt of Bid, 18.07.2017 - We request to extend the submission deadline by another 10-15days.	Last date of sale & submission of Tender Document has been extended up to 11.09.2017 up to 14.00 hrs.
14	Piramal Swasthya Management and Research Institute, Hyderabad	Eligibility criteria Page 15.Section V	Bidder should have affiliation with any Govt./Municipal /Trust /Private Hospital - This clause will restrict participation of bidders. To enable the participation from more, experience and competent bidders, We request to remove these eligibility criteria.	In case of bidders who do not have affiliation as mentioned in clause no. 7 of eligibility criteria, shall fulfill this requirement within a period of 90 days from the date of issue of work order (LOI). Otherwise his work order will stand cancelled.
15	Piramal Swasthya Management and Research Institute, Hyderabad	Time Schedule	Fabrication & Installation of Medical Equipment - Delivery of vehicle will take minimum 45 to 60 days, and fabrication will take additional 15-20 days as we have to take approval on fabrication drawing from the NHM. Hence, request to amend it to 90 days Pg 13, pt 3.1 and 3.2.a are contradictory. Kindly clarify responsibility of purchase of MMU and mode of purchase.	As per tender document. Responsibility of purchase of MMU vehicle is that of NHM.
16	Piramal Swasthya Management and Research Institute, Hyderabad	Instruction to bidder, Page 6, Point f Preparation of Bid, Page 6 Bid Submission Page 5.	All activities of these are carried out online on website The bid shall be submitted in two envelopes - Please confirm bid submission is Online or Physical submission. Also confirm EMD should be online or through DD/Cheque	As per tender document. Bid Document & all activities must be submitted Online E-Tender website at www.mahatenders.gov.in and serial number on all documents should be uploaded after duly signed & stamped.
17	Piramal Swasthya	Opening pof Bids, page 8,	Declaration by firm is ready to develop & operate	As per tender Document.

	Management and Research Institute, Hyderabad	Point 8	<p>any more new MMU Units in future in different operational areas/District with same price</p> <p>- Price will be made basis on various factor (availability of Manpower, requirement of additional support manpower & other resources for monitoring and evaluation) pertaining to respective location/district. It will be difficult to operate MMU in different areas with the same price</p>	Page no. 8, Section – 2 (Instructions to Bidder), Point no. 7 is deleted.
18	Piramal Swasthya Management and Research Institute, Hyderabad	Obligations of the service provider	<p>It is expected that service should provide 6 days in a week including Saturday & Sunday Off-day which can be used for maintenance & Data entry.</p> <p>- Off-day cannot be used for maintenance, refilling& Data entry.</p> <p>If reports are expected to be captured in manual formats, data entry operator will be required. If data is to be captured in software using a tablet or laptop, cost towards software and hardware will need to be borne by the purchaser.</p> <p>Please clarify and make necessary changes in price bid format.</p>	As per tender Document.
19	Piramal Swasthya Management and Research Institute, Hyderabad	Obligations of the Service Provider Point no. 21 Curative Services	<p>Early detection of TB, Malaria, Leprosy</p> <p>- How do we do the early detection? Should we be doing sputum microscopy, peripheral smear</p>	Early detection should be on the basis of history, clinical diagnosis and the possible lab tests with the available instruments in Mobile Medical Unit.

			<p>examination and skin tests? Please clarify, For detection of TB & Malaria, will it be a clinical diagnosis or lab diagnosis.</p>	
20	Piramal Swasthya Management and Research Institute, Hyderabad	Obligations of the Service Provider Pg. 12 Point no. 21RCH Services	<p>Ante-natal services: injection tetanus toxoid Identification of unimmunized children & their vaccination for left/ missed doses and /or administration of Vitamin-A dose</p> <p>- Please clarify</p> <ol style="list-style-type: none"> 1.who will supply the vaccines 2.who is responsible for reconciliation 3.Clarify the process of identification and vaccine of unimmunized children. 	<ol style="list-style-type: none"> 1. To coordinate with the local health functionaries regarding vaccination. 2. Service provider responsible for reconciliation. 3. As per standard guidelines, vaccines chart is given by government health institute after delivery.
21	Piramal Swasthya Management and Research Institute, Hyderabad	Obligations of the Service Provider Point no. 21 RCH Services	<p>HIV Screening</p> <p>- Kindly clarify, the plan for pre and post test counseling and plan for referral?</p>	HIV Screening has to be done with HIV kit by the service provider.
22	Piramal Swasthya Management and Research Institute, Hyderabad	Obligations of the Service Provider Point no. 21 Diagnostic Services	<p>Liver function tests</p> <p>Vaginal smear</p> <p>VDRL</p> <p>- What type or range of LFTs are needed? * To conduct LFT of blood, Chemistry Analyzer is required. Is it in the scope of Laboratory equipment list?</p>	<p>- VDRL for both ANC Women screening and for persons at risk for STDs.</p> <p>- LFT & vaginal smear test is deleted.</p>

			<p>Taking a vaginal smear is going to be very tricky. Sensitive. Can we instead use the syndromic management approach of the WHO?</p> <p>* Is VDRL for ANC Women screening or for Persons at risk for STDs or for both?</p>	
23	Piramal Swasthya Management and Research Institute, Hyderabad	Obligations of the Service Provider Point no. 21 Diagnostic Services	<p>Distribution of IEC Material on health including personal hygiene, proper nutrition, hazards of tobacco, diseases, PNDT Act, RT/STI, HIV/AIDS etc.</p> <p>- Will the Government give all the IEC material? Who will develop the content and bear the expense?</p>	IEC material to be printed & distributed by service provider with prior approval of NHM about content.
24	Piramal Swasthya Management and Research Institute, Hyderabad	Obligations of the Service Provider Point no. 21 Diagnostic Services	<p>Any other service/diagnostic test under National Health Programme as suggested by NHM time to time.</p> <p>- For any other services Govt. has to provide the equipment , consumable and reimburse on actuals with mutual agreement</p>	As per tender document.
25	Piramal Swasthya Management and Research Institute, Hyderabad	Scope of Work Operation of MMU Vehicle; No. 8	<p>Maintain Bio Medical waste management as per Protocol</p> <p>- What is the protocol in Maharashtra for MMU – BMW disposal</p>	Service Provider has to follow Biomedical waste management rules.
26	Piramal Swasthya Management and Research Institute,	Scope of Work Investment and	Ownership of database and software and therefore the Intellectual Property rights for the database	- NHM will provide software if desired.

	Hyderabad	Ownership	<p>generated shall remain with SHS, Maharashtra & NHM, and Mumbai</p> <ul style="list-style-type: none"> - Is govt. expecting any software/hardware development/deployment. - If bidder has to develop the software, it will be on license basis. - We should jointly write papers from the data generated in order to advance the field of medicine. The credits should be shared by the Government and PSMRI 	- If service provider wants to write any paper or to do any research, they need to take permission from state health society from time to time.
27	Piramal Swasthya Management and Research Institute, Hyderabad	Page:12 Reproductive & Child Health Services	<p>Vaccination for left/missed doses & administration of Vitamin A</p> <ul style="list-style-type: none"> - * Who will identify, mobilize and bring the missed or left children for vaccination? * Who will provide the required Vaccines? 	To be coordinated with the local health functionaries.
28	Piramal Swasthya Management and Research Institute, Hyderabad	Page: 51 & 52 Drugs List	<p>General Medicine & Noncommunicable Diseases</p> <ul style="list-style-type: none"> - * We observe Oral antidiabetic drug missing from the list of medicines mentioned. * Oral Antidiabetic drugs are not required in MMU? 	Oral Antidiabetic drugs added as below. Tab. Gluconorm
29	Piramal Swasthya Management and Research Institute, Hyderabad	Page: 52 Lab Consumable List	<p>RPR Test Card, HIV TRIDOT Kit, VDRL Kit, Hepacard</p> <ul style="list-style-type: none"> - * RPR, HIV, VDRL, HBsAg tests are for ANC screening or for persons suspected of being at 	For both, ANC test & high risk of STD patient.

			risk of STDs or for both?	
30	Piramal Swasthya Management and Research Institute, Hyderabad	Page: 52 Lab Consumable List	Anti A B D - * Blood Grouping is for ANCs or for General Public also?	For both As per tender Document.
31	Piramal Swasthya Management and Research Institute, Hyderabad	Page: 59 Family Planning Services	IUD Insertion - * IUD insertion is difficult in the field because of privacy issues and the level of manpower training required.	IUD insertion is deleted.
32	Piramal Swasthya Management and Research Institute, Hyderabad	Page .12.s action IV.item21	Reproductive and child health services & Diagnostic services - a) For urine Examination at Service points, urine containers (disposables/ consumables) are required. Will the Serv. Purchase provide them or Serv.provider has to procure?	As per tender Document.
33	Piramal Swasthya Management and Research Institute, Hyderabad	Page 51,52	List of medicines etc. - Will the ' Surgical and disposables and the Lab. Consumables listed here be supplied by service purchaser (along with medicines) or to be procured by service provider? Lancets are missing in the lab Consumables list.	Service Provider has to procure all necessary Surgical and disposables and the Lab consumables along with medicines. Lancet is to be procured by service provider.
34	Piramal Swasthya Management and Research Institute, Hyderabad	Page 34. Appendix -J. List of Medical equipment.	Item 7. Vaccine carrier: Item 14. Resuscitation kit - 7. What about the 'freezing ' arrangement of Ice	Refrigerator should be installed by the service provider in MMU as per below specification. 47 litre or more Single Door

			<p>packs? It needs a Deep freezer. Will that backup be provided by Serv.purchaser?</p> <p>14. Can it be possible to use the equipment like Laryngoscope, tube etc.by MBBS (basic) Doctors on MMU?</p>	<p>Refrigerators Specification:-</p> <ul style="list-style-type: none"> - Cooling Type: Direct-cool Single-door Refrigerator - Energy Rating/Energy Consumption: 3 Star Rating - Capacity: 47 litre or more - Shelf Type: Toughened Glass - Compressor Type: Reciprocatory Compressor - Dimensions (h*w*d): 533 x 455 x 477 mm <p>- Yes, it will be possible to use the equipment like Laryngoscope, tube etc.by MBBS Doctors on MMU.</p>
35	Piramal Swasthya Management and Research Institute, Hyderabad	Page 19.section VI. Penalty clauses	<p>Non availability of medicine or consumable attracts penalty Rs 500/day</p> <p>- Please clarify who will procure drugs & consumables.</p> <p>We propose Govt. of Maharashtra to provide drugs & Consumables and kindly relax the penalty clause on Non-availability of medicine.</p>	- As per tender document.
36	Piramal Swasthya Management and Research Institute, Hyderabad	Page .60.section C.item 9	<p>Reproductive and child health services & Diagnostic services</p> <p>- Who will be primarily responsible for 'mobilization 'of beneficiaries. We propose the</p>	Service Provider is responsible to coordinate with local health machinery.

			local health workers assist with mobilization.	
37	Piramal Swasthya Management and Research Institute, Hyderabad	19 th page, 16 b penalty clause	As per tender MMU Staff should be mentioned by bidder otherwise penalty will be applicable per day employ's salaries deducted with 10% additional extra penalty. - Need clarity on this penalty clause. Which employee's salary will be considered	As Per Tender Document.
38	Piramal Swasthya Management and Research Institute, Hyderabad	Page 14 , Pt C.13	Ensure secured parking and garaging of the vehicle - Will the government provide parking space in any UPHC or any government office/establishment. Please specify nature of parking space – Open or secured garage as it affects cost.	As per the availability of the space at local health institutions.
39	Piramal Swasthya Management and Research Institute, Hyderabad	18, Page 37	Laptop Specification Intel Core i5 4GB RAM 500 GB HDD 17.3" diagonal display W - Please review the list of medical equipments especially laryngoscope, Eye & ENT, Laptop & Printer. Digital display 14" / 15.3" can be provided or all in one desktop is allowed?	As Per Tender Document.
40	Piramal Swasthya Management and Research Institute, Hyderabad	page no 6 Clause 1 d	Fixed price inclusive of taxes - Price fixed each year should be exclusive of Taxes as applicable taxes may change year on year.	Please read pre bid meeting minutes point no. 92 as below. The payment will be subject to TDS as per Income Tax rules and other statutory deductions as per applicable

				laws.
41	Piramal Swasthya Management and Research Institute, Hyderabad	Page no 25 Appendix D	<p>Capex & Opex</p> <ul style="list-style-type: none"> - Request to amend the Price-bid format. <p>Capex – head be provided to capture</p> <ol style="list-style-type: none"> a) Pre-operative expenditure b) Monitoring and Evaluation fees c) Management fees <p>Opex</p> <p>Propose to change “Contingency” head to “Other Admin Exp& Institutional charges”.</p>	As per tender Document.
42	Piramal Swasthya Management and Research Institute, Hyderabad	Non operative day page 19 clause 16	<p>MMU has not been functional??</p> <ul style="list-style-type: none"> - Please provide the clarity on Non-Operative day. If Doctor is not available but camp is conducted will it be considered as operational day or non-operational day 	As per tender Document.
43	Piramal Swasthya Management and Research Institute, Hyderabad	Performance (pg 62)	<p>An half yearly review meeting will be held.....to consider the performance, the anticipated outcome of the agreement....corrective action</p> <ul style="list-style-type: none"> - Given the fact that MH government is looking at the MMU operations from result-oriented view, we propose logical framework (activities, output, outcomes and impact) in the proposal, with selective indicators for performance measurements. <p>These indicators need will be discussed with the government and mutually finalized.</p>	As per tender Document.

44	Piramal Swasthya Management and Research Institute, Hyderabad	Daily and Monthly reporting formats (Annexure 1) (pg no 68)	<p>EMRs</p> <ul style="list-style-type: none"> - Please make a note, that there is a provision for submission of consolidated numbers in the Daily Report Format. Also no mention of the electronic maintenance of the patient records. On monthly basis, data should be submitted to state NHM website. This again consolidated numbers – for each MMU. For uploading the monthly report, PSMRI would need user ID and password for state NHM site (Please note – monthly format in page no 68 and 53 are same) 	As per tender Document & the guideline issue by NHM time to time.
45	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 7 Pt I – Additional (1)	<p>The Bidder shall provide certificate of other healthcare services provided in private/public sector in last three years (i.e. 2014-15, 2015-16 & 2016-17) and user’s certificate regarding satisfactory completion of such jobs as per proforma given in Appendix A</p> <ul style="list-style-type: none"> - As our company providing service of Transport (Operate and Maintain) & Manpower Service. We are capable of handling such project. Hence we request the authority to kindly waive off the experience particular in Health Service. 	As per tender Document.
46	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 8 Pt 7	The Bidder shall provide a declaration of extension guarantee from the bidder in the format given in the, Appendix-G‘to the effect that the firm is ready to develop & operate any more new	Page no. 8, Section – 2 (Instructions to Bidder), Point no. 7 is deleted.

			<p>MMU Unit. Units if required in the future in the different operational areas/district effectively with the same prices quoted in the Bid. The bidder shall keep price valid for the period for 3 years from the date of approval</p> <p>- We request the Authority to kindly share all possible future requirement of MMU and Location</p>	
47	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 10 Pt 1 C	<p>The MMUs are provided with necessary fuel for carrying on operations on regular basis We request the Authority to clarify, as the Tender is for Fabrication, supply of equipment and medicine, Operate and maintain with manpower supply.</p> <p>- Who will bear the cost of MMU Fuel Supply?</p>	As per tender Document, all operational & maintenance cost including fuel cost is to be borne by service provider only.
48	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 10 Pt 1.2	<p>It is the responsibility of service provider to arrange supply free of cost good quality drugs and consumables as per the requisitions received from the service provider and to make all effort to keep the MMUs well stocked with drugs and consumables for 3 months at all the times. Supplies shall be made within 3 days of requisitions</p> <p>- We presume free of cost supply will be for patient and certain funds will be made available by Authority to procure medicine</p>	As per tender Document.
49	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 10 Pt 2 (2)	<p>The service provider shall follow the standard operating procedures (SOPs) as approved by the competent authority in The State Health Society Mumbai</p>	As per tender Document. SOP is available and would be shared by State Health Society.

			- We Request the Authority to kindly share the SOP for validation and understanding	
50	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 10 Pt 4	The Service provider shall follow the Service Plan/Route plan/Calendar for MMU as approved by the District Health Society - Request the Authority to kindly share detailed route plan for evaluation of allotted distance	Detail route plan will be finalized after discussion with the selected Service provider by District Health Society.
51	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 11 Pt 13	It should be clearly understood that under no circumstances, the MMUs will be used to advertise the operations of the service provider. It should be clearly mentioned on the outer body of the MMU that the service is provided by an agreement between State Health Society, Mumbai and the service provider. - Yes, the clause is acceptable. However, what percentage of advertisement of service provider as being providing service will be shared on the MMU	IEC material to be printed & distributed by service provider with prior approval of content by NHM.
52	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 13 Pt 9	Service Schedule must be prepared to ensure minimum down time. The bidder shall provide appropriate replacement for MMU vehicle for any such downtime event. - In the event at certain location the Authority require only single vehicle, In such location how does the Service provider make available of spare vehicle in case of break down.	As per tender document.

53	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 14 Pt 13	<p>Ensure secured parking and garaging of the vehicle</p> <ul style="list-style-type: none"> - Will the Authority provide parking space in during non-working hours in allocated location 	Not Mandatory on part of NHM, as per the availability of the space at local health institutions.
54	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 14 D – 3	<p>Driver should be medically fit and should have valid license for ambulance driving and should not have any pending case in court against him, certification to this effect must be provided by the bidder</p> <ul style="list-style-type: none"> - Valid Licence for Ambulance Driving <p>Request to clarify, is there separate expertise required for the for Ambulance driving?</p>	As per tender document.
55	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 14 D-8	<p>Maintain Bio Medical waste management as per Protocol</p> <ul style="list-style-type: none"> - Request the Authority to kindly share procedure of Bio Medical waste management 	Service Provider please follow standard government Biomedical waste management rule 2016.
56	M. P . ENTERPRISES & ASSOCIATES LTD.	Page – 15 Pt 2	<p>In support of this, a statement regarding assignments of similar nature successfully completed community projects during the last three years should be submitted as per Proforma in Appendix -A".</p> <p>The bidders may in addition provide any other documentation in support of their claims of experience in providing community healthcare</p> <p>We request the Authority to please consider the Experience of Manpower and Transport (operate and maintain) for carrying out the project.</p> <ul style="list-style-type: none"> - As the tender is for managing the operation, request to kindly waive off experience in 	As per tender document.

			particular to community healthcare	
57	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 15 Pt 6	<p>The bidder(s) must have turnover not less than Rst 1.20 Crore for each of the last three financial years 2014-15, 2015-16 & 2016-17. In case of consortium, lead/consortium member can meet this criteria</p> <p>- As the project is challenging and require financially sound organisation for smooth working of project. We request the Authority to kindly amend the Turnover value at least to 10 Cr, to bring competitive bidder for project handling</p>	As per tender document.
58	M. P . ENTERPRISES & ASSOCIATES LTD.	General	<p>Equipment Cost</p> <p>- Who will bear the cost of Equipment?</p> <p>As the service provider has to arrange all equipment, will the Authority will provide assistant and planning.</p> <p>Kindly clarify?</p>	As per tender document, all such cost is to be borne by service provider only.
59	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 15 Pt 7	<p>Bidder should have Affiliation with any Govt./Municipal/Trust/Private hospital empanelled under Rajiv Gandhi/ Mahatma Phule Jeevan Dayee Arogya Yojana (at least 30 bed capacity) for last 3 years in Maharashtra</p> <p>- Kindly waive off the clause of having experience of handling 30 bed capacity.</p> <p>As the project is of manpower (operate and maintain) handling which will be supplied by</p>	In case of bidders who do not have affiliation as mentioned in clause no. 7 of eligibility criteria, shall fulfill this requirement within a period of 90 days from the date of issue of work order (LOI). Otherwise his work order will stand cancelled.

			<p>service provider who are expertise in handling such project.</p> <p>Not to consider service provider's past experience in of 30 beds</p>	
60	M. P. ENTERPRISES & ASSOCIATES LTD.	Page 16 Pt 4	<p>National Health Mission reserves the right to allot Mobile Medical Unit Services to more than one bidder</p> <p>- As the current tender issued is for 10 MMU Unit , we request the Authority to consider the L1 bidder for the award of contract</p>	As per tender document.
61	M. P. ENTERPRISES & ASSOCIATES LTD.	Page 16 Pt 7	<p>The successful bidder shall furnish a performance security in the shape of a Bank Guarantee issued by a Nationalized Bank in favour of Tender Inviting Authority for an amount equal to 5% of the total agreement value</p> <p>- As the performance security amount will be based on total agreement value.</p> <p>We request the Authority to kindly share the total agreement value/Tender Value.</p>	As per tender document.
62	M. P. ENTERPRISES & ASSOCIATES LTD.	Page 17 Pt 8	<p>Minimum Wages</p> <p>- Kindly confirm minimum wages applicable for the manpower supply will be as per Central/State</p> <p>The changes made by State Govt/ GOI should be taken into consideration of minimum wages and taxes and should be validated at the time of Execution of Contract</p>	As per tender document.
63	M. P. ENTERPRISES &	Page 17	The service provider will raise its invoice on	As per tender document.

	ASSOCIATES LTD.	Pt 10	<p>completion of service duly accompanied by evidences of service provided on monthly basis. National Health Mission will do the payment during total 60 days period from the date of submission of bill subject to availability of funds</p> <p>- As per clause, payment will released in 60 days from the date of submission of bill ,</p> <p>However in Page 63 Pt 11 (11.2) reads “It is agreed that payments would be made monthly basis”</p> <p>We request to clarify payment will be released in 60 days or 30 days and kindly accept the 30 days as standard payment terms</p>	
64	M. P . ENTERPRISES & ASSOCIATES LTD.	Page 18 Pt 13 (b)	<p>Sole arbitration</p> <p>- Arbitration should be done by mutual consent. In the event of any dispute arising between the parties in relation to or under this contract, the same shall be settled by arbitration conducted by arbitration tribunal consisting of three arbitrators, one to be appointed by each party and the third arbitrator being appointed by the two arbitrators so appointed. The Discussion of the arbitration tribunal shall be final and binding</p>	As per tender document.
65	M. P . ENTERPRISES & ASSOCIATES LTD.	General	<p>Bills Submission</p> <p>- We request the Authority to clarify whether billing is required separate for each Location or should be consolidated and submitted at one place.</p>	<p>As per tender document.</p> <p>Vehicle wise billing and should be submitted at one place.</p>

66	M. P . ENTERPRISES & ASSOCIATES LTD.	General	Penalty Capping - Penalty Capping should not be more than 5% of Invoice Amount	As per tender document.
67	M. P . ENTERPRISES & ASSOCIATES LTD.	General	Escrow Account - We request the Authority to consider formation of Escrow Account which will safe –guard the Interest of the Agency and the Bank	Request not considered.
68	M. P . ENTERPRISES & ASSOCIATES LTD.	General	Mobilization advance - We request Authority that Mobilisation cost must be provided post submission of performance guarantee which can be recovered from the bills within stipulated period of contract on prorata basis	As per tender document.
69	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		What is annual increment for each year?	As per tender document.
70	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		Is there any format for confirmation regarding furnishing performance security?	As per tender document.
71	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		What would be the amount for performance security?	As per tender document.
72	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		Where should we put the cost for institution management in the budget?	As per tender document.
73	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		Should we keep provision for parking and garaging of the vehicle?	Left to the discretion of service provider. No commitment on part of NHM.
74	Hindustan Latex Family Planning Promotion Trust		Can we submit MoUs or work order for showing	Bidder shall submit MoUs or work

	HLL Life care Ltd.		experience?	order with provide experience certificate as per eligibility criteria for showing experience.
75	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		As LFT is included in list of diagnostic services, so do the service provider need to procure biochemistry analyzer?	LFT test is deleted.
76	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		Will service provider procure the refrigerator as there is no mention of it in equipment list?	Refrigerator should be installed by the service provider in MMU as per below specification. 47 litre or more Single Door Refrigerators Specification:- - Cooling Type: Direct-cool Single-door Refrigerator - Energy Rating/Energy Consumption: 3 Star Rating - Capacity: 47 litre or more - Shelf Type: Toughened Glass - Compressor Type: Reciprocatory Compressor - Dimensions (h*w*d): 533 x 455 x 477 mm
77	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		Could eligibility criteria be broader as it might increase the number of participating organization and would lead to healthy competition? - For example, as in clause 7 of eligibility criteria, there is mention about affiliation with any Govt./Municipal/Trust/Private hospital empanelled under Rajiv Gandhi/ Mahatma Phule Jeevan Dayee Arogya Yojana for last 3 years in Maharashtra, if it will be removed, it will increase	In case of bidders who do not have affiliation as mentioned in clause no. 7 of eligibility criteria, shall fulfill this requirement within a period of 90 days from the date of issue of work order (LOI). Otherwise his work order will stand cancelled.

			the scope for organizations registered under other states for applying and this will lead to healthy competition.	
78	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		Could you provide more clarification on clause no. 9 of eligibility criteria i.e. the affiliated hospital should have valid registration under Bombay Nursing Home Registration Act. 1949t Valid MOU with affiliated hospital needs to be furnished? If NGO are interested in applying for this RFP, will this clause be applicable on them?	As per tender document.
79	Hindustan Latex Family Planning Promotion Trust HLL Life care Ltd.		PT as asked by you for submission, a requirement for applying?	As per tender document.
80	MAX Occupational Healthcare Services & Mobile Medical Units		<p>We hereby would like to inform that we are an organization who provides Ambulance with Medical Manpower to industries and factories of India.</p> <p>The prime responsibilities of these Ambulances is conducting emergency management with routine medical OPD with the help of doctors and nurses in the ambulances.</p> <p>These Ambulances are pro dominantly used for employees inside the industries. Therefore we hereby raise query "are we eligible for showing services as community medical practice?".</p> <p>Also to inform you all the other clauses mentioned in section 5 eligibility criteria is been fulfilled by us and only clause 2 is query for us.</p>	As per tender document.

			Therefore we request you to kindly confirm at the earliest so we can participate.	
81	Anand Hospital, Phulewadi Road, Vaijapur, Aurangabad		In the price bid format, (Appendix D) The CAPEX (capital equipment) cost comprising of cost of equipment supply and installation, & MMU vehicle fabrication cost, have been asked separately. Kindly clarify if these two costs, viz. total CAPEX cost will be reimbursed by the NHM separately or not.	As per tender document.
82	Anand Hospital, Phulewadi Road, Vaijapur, Aurangabad		Like NHM, Maharashtra has adopted the payment modality for its other projects, like MEMS, where 70% of the OPEX invoice value is paid upfront, on submission of the bills, and balance 30% is paid, after due scrutiny of the records, levy of penalty etc., we request you to allow a similar payment modality for the MMU project too. Thus, we request you to reimburse 70% of the invoiced amount upfront, and the balance 30% after bills and documents scrutiny etc.	As per tender document.
83	Anand Hospital, Phulewadi Road, Vaijapur, Aurangabad		In the list of medical equipment, you have included a large 'search light'. We feel, this is mostly used for medical emergency ambulance cases, were, in darkness, viz. in road sides, rail sides, where there is no light, this light is used to carry out search activities. However, for an urban mobile medical camp scenario, this is not needed and superfluous. Thus, this product may kindly be dropped.	As per tender document.
84	Anand Hospital, Phulewadi Road, Vaijapur, Aurangabad		The vehicle proposed is a TATA Winger. We would also request you to consider the FML Traveller 3350, as used in most other state govt. projects, due to the inherent superiority of the base vehicle.	As per tender document.

85	Anand Hospital, Phulewadi Road, Vaijapur, Aurangabad		The specifications of the laptop is too top-end, which is generally used for research or design purposes. We need a simpler version. The current version is also very expensive. We request you to modify the specs, to a more simpler and general version of laptop.	As per tender document.
86	Anand Hospital, Phulewadi Road, Vaijapur, Aurangabad		We would request you to arrange for a safe parking space, for the MMUs, after the duty hours. These vehicles have a large no of medical equipment and medicines, and moreover the ownership of the vehicle is that of NHM. Hence, we request you to, possibly allow a safe parking space inside the govt./municipal hospital compound, for safety and security reasons. Moreover, the parking space needs to be near a AC current charging station, as, after duty hours, the battery/inverter needs to be charged from an external source.	No obligation on part of NHM. As per the availability of the space at local health institutions.
87	Anand Hospital, Phulewadi Road, Vaijapur, Aurangabad		We request you to at least allow a 2 week time period, after publication of the amendments to the tender, for the final submission date.	Last date of sale & submission of Tender Document has been extended up to 11.09.2017 up to 14.00 hrs.
88	Anand Hospital, Phulewadi Road, Vaijapur, Aurangabad		We request you to insist on Rajiv Gandhi Jeevandayee Yojana Presently named Mahatma Phule Jan Arogya Yojana affiliation of the trust running the MMU to be kept as a essential criteria as we feel that this would be a great help to get the referred patients from MMU to get IPD services and increase the reach of RGJAY or MPJAY. This will definitely increase the reach of services provided by MMU.	As per tender document.

89				TATA Winger (stretched winger 3488mm wheelbase HR A/C Ambulance BS4) Vehicle will deliver to successful service provider with work order.
90		Page No. 15 Clause No. 6 Eligibility Criteria		Should be read as Page No. 15 Clause No. 6 The bidder(s) must have turnover not less than Rs. 1.20 Crore for any three year in preceding four financial years of 2013-14, 2014-15, 2015-16 & 2016-17. In case of consortium, lead/consortium member can meet this criteria.
91				Addendum- The period of contract will be Five year from the date of work order.
92		Page No. 25 Appendix-D Financial Bid		Should be read as Page No. 25 Appendix-D Financial Bid as below (*).

(*)Appendix-D

FINANCIAL BID

1. Name of the Bidder:
2. Prices Quoted :-

Table (A) Capital Cost

Sr. No.	Capex	Cost Per MMU Vehicle (INR) (a)	Total Cost for 10 MMU Units (INR) (b= a*10)	Taxes if any (c)	Total Cost in INR (d=b+c)
01	Equipment supply and installation cost				
02	MMU Vehicle fabrications				
	Total Capex Cost				

Table (B) Recurring Cost

Table (B-1) (2017-18 for 3 months from 01-01-2018)

S.No	Cost Head per MMU	Operational Cost Per annum (INR)	No. of Units quoted for	Total Cost
01	Human Resources (Per MMU)			
02	Maintenance and Repair of vehicle, POL			
03	Equipment Maintenance			
04	Consumables & Regents (excluding drugs)			
05	Medicine			
06	Contingency			
07	Total Cost per MMU			

	Total Cost of the proposed project per annum	
	(Taxes if any)	
	Grand Total	

(In words Rs.....)

Table (B-2) (2018-19)

S.No	Cost Head per MMU	Operational Cost Per annum (INR)	No. of Units quoted for	Total Cost
01	Human Resources (Per MMU)			
02	Maintenance and Repair of vehicle, POL			
03	Equipment Maintenance			
04	Consumables & Regents (excluding drugs)			
05	Medicine			
06	Contingency			
07	Total Cost per MMU			
	Total Cost of the proposed project per annum			
	(Taxes if any)			
	Grand Total			

(In words Rs.....)

Table (B-3) (2019-20)

S.No	Cost Head per MMU	Operational Cost Per annum (INR)	No. of Units quoted for	Total Cost
01	Human Resources (Per MMU)			
02	Maintenance and Repair of vehicle, POL			
03	Equipment Maintenance			
04	Consumables & Regents (excluding drugs)			
05	Medicine			
06	Contingency			
07	Total Cost per MMU			
	Total Cost of the proposed project per annum			
	(Taxes if any)			
	Grand Total			

(In words Rs.....)

Table (B-4) (2020-21)

S.No	Cost Head per MMU	Operational Cost Per annum (INR)	No. of Units quoted for	Total Cost
01	Human Resources (Per MMU)			
02	Maintenance and Repair of vehicle, POL			
03	Equipment Maintenance			
04	Consumables & Regents (excluding drugs)			
05	Medicine			
06	Contingency			
07	Total Cost per MMU			
	Total Cost of the proposed project per annum			
	(Taxes if any)			
	Grand Total			

(In words Rs.....)

Table (B-5) (2021-22)

S.No	Cost Head per MMU	Operational Cost Per annum (INR)	No. of Units quoted for	Total Cost
01	Human Resources (Per MMU)			
02	Maintenance and Repair of vehicle, POL			
03	Equipment Maintenance			
04	Consumables & Regents (excluding drugs)			
05	Medicine			
06	Contingency			
07	Total Cost per MMU			
	Total Cost of the proposed project per annum			
	(Taxes if any)			
	Grand Total			

(In words Rs.....)

(Table C) Total Recurring cost for oprationalization of Mobile Medical Units

Financial Year (a)	Per MMU Per Annum (b)	Total Cost of the proposed project per annum (Excluding Taxes if any)	Taxes if any (d)	Total in Rs. (e = c + d)
2017-2018 Table (B-1)				
2018-2019 Table (B-2)				
2019-2020 Table (B-3)				
2020-2021 Table (B-4)				
2021-2022 Table (B-5)				
Total (Total Cost of the proposed project for 5 yrs.)				

(Total project cost for 5 years Rs. In Words _____)

Table (D)

Total Capital & Recurring cost for operationalization of Mobile Medical Units

Financial Year	Capital Cost Total (A)	Recurring Cost Total (C) = (B1+B2+B3+B4+B5)	Total (A)+ Total (C)=‘X’
2017-2018 (for 3 months from 01-01-2018)			
2018-2019			
2019-2020			
2020-2021			
2021-2022			
Total (Total Cost of the proposed project for 5 yrs.)			

(Rs. In Words _____)

Lowest bidder will be decided based on the total cost of the project for 5 years (‘X’)

In case of Increase or decrease in quantity during contract period, the payment will be binding on the agency as per approved unit cost only.

The Opex cost should include Human Resources (Per MMU) Maintenance and Repair of vehicle, POL, Equipment Maintenance, Consumables & Medicine, Contingency. Above lists of Opex is only indicative and not exhaustive.

The successful bidder should produce invoices for the payment.

Signature.....

Name.....

Commissioner, Health Service & Mission Director

National Health Mission, Mumbai